



Demand Occupation List (Revised 5-09)

Red – Add/Change
Green – May need individual review

Occupations in Administrative Specialization

- Accountants & Auditors
- Administrative Assistants

Occupations in Clerical & Sales

- Accounting/Auditing Clerks
- Customer Service Representatives
- Customer Support Specialist/Help Desk
- General Office Clerks
- Reception/Information Clerks
- Secretaries (Incl. Legal and Medical)

Occupations in Education

- Education Administrators - Elem. & Secondary
- Teacher Aides, Paraprofessionals
- Teachers - /Elementary/Secondary/Special Education/STEM subject matter

Occupations in Energy

- Automated Manufacturing Technology
- Biomedical Engineer
- Bioscience Environmental Lab Technologists
- Bioscience Regulatory Assurance Technologists
- Certified Manufacturing Specialist
- Electrical Line Worker
- Electrical, Electronic and Communication Engineer
- Environmental Engineer
- Mechanical Engineering
- Nuclear Engineer
- Nuclear Medical Technology

Occupations in Information Technology/Engineering *

- A+/Net+ Certification
- Business/ Data Analyst
- Cisco Certified Network Associate
- Computer Engineers, Software, Systems
- Computer Programmers/Application Developers
- Computer Security Analysts/ CompTia Security
- Computer Systems, Networks Administration
- Database Administration (Oracle Financials)
- Electrical & Electronics Engineering Technicians
- Microsoft Office/Professional
- Network/Data Analysts
- Systems/ Information Managers

Occupations in Infrastructure

- Certified Construction Worker
- Certified Highway Worker
- Civil Engineer
- Electrical Control Systems
- Electronics Engineer
- Fabrication Technician (Welding)
- Facilities Maintenance Worker
- Heavy Equipment Operator
- Heavy Equipment Service Technician
- Homeland Security Specialist
- Industrial Mechanical Systems
- Microsoft Certified System Engineer
- Oxyfuel Welding

Occupations in Medicine, Health and Life Sciences

- Biological or Chemical Technicians
- Dental Assistants
- Electronic Medical Record
- Emergency Medical Technicians
- Health Information Technicians
- Histologist/Medical Testing Lab Technician
- Home Health Aides, Personal Care Aides
- Medical & Clinical Laboratory Technicians
- Medical Assistants
- Medical Front Office
- Medical Records Tech
- Medical Transcriptionists
- Nursing – CNA, PCT, LPN, RN
- Pharmacy Tech
- Physical Therapists
- Radiological Technicians, Technologist
- Regulatory Affairs
- Research Technicians
- Respiratory Therapists

Service Related Occupations

- Cooks (Fast Food, Institution, Restaurant)
- Janitors & Cleaners
- Laborers, Landscape/Groundskeepers
- Police/Sheriff Patrol Officers

Occupations in Structural Work ***

- Carpenters
- Construction (Highway/Road)
- Electricians
- HVAC Technician
- Plumbers, Pipe fitters & Steamfitters
- Welders & Cutters

Occupations in Transportation

- Commercial Drivers License (CDL)
- Forklift Operator, Certified
- Truck Drivers /Delivery & Route
- Truck Drivers/Tractor Trailer

Occupations in Green Technology/Industry ****

- Biologist
- Biomass Collection, Separation, and Sorting
- Bus and Train Systems Operator
- Business Management
- Construction and Regulatory Assurance
- Diesel Retrofit Installer
- Economist
- Environmental Biologist
- Environmentalist
- Forestry Conservation Worker
- Geothermal Heat Pump Machinist
- Greenhouse Technician
- Hazardous Materials Removal Operator
- Hydro-electric Operations Maintenance Worker
- Information and Education
- Landfill Gas Technician
- Planners, Urban



Plumbing Service and Special System
 Technical Marketing/Web Designer
 Wastewater Treatment Plant Operator

Production, Assembly, Installation
 Research & Development
 Residential Energy Field Auditor
 Water Purification Systems Service Technician

Occupations in Machine Trade

Automotive Mechanic/ Service Technicians
 Diesel and Truck Mechanics
 Maintenance/Machinery Mechanics
 Industrial Maintenance
 Machinists

Occupations in Management

General and Operations Managers
 Entrepreneurial
 Financial Managers
 First line Supervisors, Managers
 Logistics/Material Management
 Management Analyst
 Project Managers **
 Six Sigma Black Belt**

- * Intermediate or higher level IT training requires previous IT related experience.
- ** Project Management Certification training requires previous full scale project management experience.
- *** Due to the continued slowdown in residential and commercial construction, occupational training in Structural Work will be reviewed individually. Construction projects related to ARRA activity will be monitored.
- **** Green Technology encompasses many occupational categories and may include but is not limited to: research, development and manufacturing of sustainable material/products, installation of eco-friendly and sustainable devises/systems, developing and producing alternative energy sources and products, recycling/reuse technologies. Skills Training involving "green" technology will be assessed and approved on an individual basis.

DeKalb Workforce Development (DWD) provides occupational skills training in occupations for industries that are stable or growing. Skills training will not be provided in declining industries. At present, skills' training is only provided for jobs and careers where hourly rates and salaries are paid. Training is not provided for careers or jobs with commissions and fees (this includes but is not limited to: real estate, cosmetology, massage therapy and nail technicians). Lists of additional sources of financial aid are available for clients who wish to pursue these careers.

This listing serves as a guide, and is not meant to be all-inclusive. There may be additional occupations in which demand occurs based on the job market or specific opportunities within the broad spectrum of occupations. DWD may provide training for a job where demand is limited, but current openings exist. Bona fide job offers may be required for training in limited demand areas.